

Government Contracts Consulting



We deliver objectives

Let Beason & Nalley lend you our experience and successful government contractor financial model. Beason & Nalley has built an entire service team around the government contracting industry. Our Government Contract Consulting Group, which includes offices in Huntsville, AL and Washington, DC, is comprised of experienced industry professionals who have dedicated their careers to understanding the financial and regulatory issues of government contractors in the aerospace, defense, manufacturing, transportation, telecommunication and construction industries. Our professionals go beyond basic accounting and auditing to identify alternative solutions that meet the unique needs of our clients in today's complex compliance environment.

Government Cost Proposals

We will assist you in preparing well-supported bid proposals that will minimize the risk of DCAA audit and procurement problems. Your proposal will include all allowable costs for which you are entitled. Our mission is to provide timely and accurate financial information to our clients. We ensure that our clients can disseminate the information they need to manage their specific business objectives. We ensure compliance with all government financial system requirements.

Incurring Cost Submission

Our consultants will help you ensure that all allocable and allowable costs are included in your submissions, while proper segregation of unallowable costs is maintained, reducing the risk of DCAA audit issues.

Contracts Administration

Our professionals will assist you in addressing government contracts administration issues occurring during contract performance. Issues may include certifications, billing

and payment, special reporting provisions, subcontract administration, and contract close-out.

Cost Accounting Standards (CAS) & Federal Acquisition Regulations (FAR)

Our services are designed to minimize CAS and FAR non-compliance issues by ensuring that your accounting and estimating system, internal controls, policies and procedures comply with all applicable FAR and CAS requirements. We will assist you in preparing new or revised disclosure statements and will routinely test your accounting system for compliance with individual cost accounting standards and FAR requirements. We can also assist in resolving FAR and CAS non-compliance issues with DCAA and the contracting officer.

Internal Controls and High-Risk Functional Areas

Upon your request, Beason & Nalley government specialists will review your accounting internal controls and other functional areas that DCAA and other procurement officials most frequently review.

Defective Pricing

Our consultants have extensive experience in the application of the Truth-In-Negotiations Act (TINA) for government procurement actions and are prepared to assist you in resolving complex pricing issues.

Equitable Adjustment and Termination Proposals and Claims

We will assist you in preparing claims with the government including all allowable costs under the specific circumstances. We will answer your questions and address specific issues related to calculating delay days, unabsorbed overhead, settlement costs and total cost versus other preparation methods.

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